



Job Title: Volleyball Relationship Manager
Reference: VBE055
Salary: £24,000 - £32,000
Location: There are three roles, one in each of the following areas; Black Country and Staffordshire, East London and Essex, Tees Valley and Tyne & Wear
Closing Date: 03/09/2013
Interview Date: tbc

Volleyball England is the National Governing Body for all disciplines of Volleyball in England with its headquarters situated at SportPark, Loughborough University.

As part of the 2013-17 strategy Volleyball England have identified 5 investment zones that will receive focused investment as a fundamental step to move volleyball to the next level in relation to increasing participation. The investment zones will be serviced by a Volleyball Relationship Manager.

The Volleyball Relationship Manager will manage relationships with key internal and external stakeholders to drive the Volleyball England Growth Targets at a local level. The Volleyball Relationship Manager will identify the most appropriate route to market, translating national targets into local delivery and sustained growth. It will also be important to feedback insight and experience from a local level to inform national thinking ensuring volleyball's offer is always current and appropriate to its target market.

Key responsibilities will include:

- To increase the number of young people aged 14-16 transitioning from satellite clubs to Volley 123 accredited clubs.
- To increase the number of students regularly playing volleyball using 4v4 as a format to introduce the game.
- To increase the number of community based young people and adults playing volleyball utilising the Go Spike brand and the 4v4 format.
- To embed volleyball into the investment zone ensuring the development of a thriving network of national, regional and local partnerships that can enhance the delivery of growth outcomes in the area.
- To be responsible for budget planning, delivery, review and management in relation to the investment zone.

We are looking for a candidate whose skills and experience include:

- Excellent working knowledge of sports development/club development structures at a local and/or regional level.
- Significant experience and expertise in sport development.
- Experience of successfully developing and influencing stakeholders.
- The ability to mobilise and motivate local partners to work as a team to deliver increased participation.

How to Apply:

To obtain an application pack please contact Volleyball England on 01509 227722, email jobs@volleyballengland.org or write to the Business Department, Volleyball England, SportPark, Loughborough University, 3 Oakwood Drive, Loughborough, Leicestershire, LE11 3QF.