



**Volleyball England**

**Facilities Expression of Interest**

**July 2016**

## Facility Expression of Interest invitation

### Summary

Volleyball England is the recognised National Governing Body for Volleyball, Beach Volleyball and Sitting Volleyball in England. Volleyball England is responsible for the development, promotion and delivery of Volleyball across England.

As a part of our Strategy 2024 vision for the future, Volleyball England is looking for a world class facility partner to host its competitions, events, courses, conferences and England squad training and camps.

The facility must be a suitable environment for elite performance and major international competitions.

We are inviting expressions of interest (EOI) from parties that would become the home of volleyball for the next 4 years, 2017-2021.

### Facility Requirements

We are looking for a world class facility that would be able to provide the following;

- 80 days annual usage of the main sports hall (approximate). This will include weekend (50 days) and weekday use (30 days) – See Appendix 1 for a full calendar
- On site catering facilities and services for athletes and for spectators
- A facility that has 4 indoor volleyball courts (minimum) with suitable free space for national and international competitions (3-5m on sides and 3-8m on ends of court), a minimum level of lighting of 1000 Lux (preferred level of 1200 Lux), and a minimum ceiling height of 7.6m (preferred ceiling height of 9m)
- Configuration of courts to allow for a central show court set up with 500 tiered seating (minimum) or 1000 tiered seating (preferred)
- 2-4 outdoor beach courts with floodlights, or at least a definitive plan to build such a facility within the 2017-21 period
- 4 changing rooms (minimum), medical room, strength and conditioning suite, office space for a member of staff and an events office
- Classroom, conference and meeting rooms available with appropriate learning environment equipment
- High capacity Wi-Fi and broadband available throughout the facility
- Suitable hotel accommodation on-site or in close proximity to the facility (2 to 4 star rating)
- Storage space on site for volleyball equipment and floors (25m x 25m approx.)
- VIP area for major events
- Priority bookings for any additional usage if required

### Evaluation Criteria

We will evaluate each expression of interest by how they best meet the facility requirements and demonstrate a financial model that will be viable for both parties. We will be looking for at least a 10% return on the annual budget through commission/commercial investment and rebates.

Each EOI response should set out the following:

- Ability to meet each of the Facility Requirements
- Identify what level of partnership would be sought
  - Full National Volleyball Centre partner – hosting 90%+ of all the activities in the calendar

- National Volleyball Events Centre or National Volleyball Training Centre partner – hosting 90%+ of each major component of the calendar, i.e. competitions and events, or national squad training
- National Volleyball Centre Satellite Venue partner – hosting only selected activities in the calendar
- Preferred financial model for the relationship, including approximate fees and charges for usage, additional ad-hoc fees for extra usage, rebates or financial incentives
- Additional partners that could be brought to the relationship to enhance service delivery

### **Contract Duration**

The length of the partnership will be for a maximum of four years and to run along the cycle for Sport England funding from April 2017 to March 2021. Specific contract duration to be dependent upon the structure and level of Sport England funding.

### **Budget**

Dependent upon confirmed funding from Sport England and other partners, the estimated annual gross budget for all activities outlined in the calendar (Appendix 1) will be approximately £100,000 pa.

### **Review and selection of EOI**

We will review each submission and the appropriate applicants will then be invited to submit an official tender. The successful tender applicant will then be selected and the final step will be to agree and complete the partnership contract.

### **Closing date**

The closing date for all expressions of interest is 16 September 2016.

### **Timelines**

Expression of interest to launch	29 July 2016
Submission deadline	16 September 2016
EOI Review and selection	30 September 2016
Tender launch	07 October 2016
Tender submission deadline	31 October 2016
Tender review and selection	30 November 2016
Contract negotiation and sign-off	30 January 2017

### **Additional Information**

At this stage please feel free to submit facility plans and visuals to aid the review process. Further information regarding Volleyball England activity and Strategy 2024 can be found on our website [www.volleyballengland.org](http://www.volleyballengland.org)

### **Submission details**

Please return the completed EOI to:

Sanjib Sahota  
 Major Events and Commercial Manager  
 Volleyball England  
 SportPark, 3 Oakwood Drive  
 Loughborough LE11 3QF  
 Email – [s.sahota@volleyballengland.org](mailto:s.sahota@volleyballengland.org)

# Appendix 1 – Volleyball England Annual Activity Calendar

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31		
April	Cup Finals* 9am-10pm	Cup Finals 9am-10pm													NS 9am-10pm	NS 9am-5pm						Sitting Cup 9am-7pm				AoC Cup Finals 9am-5pm	PL4 Sport Fest 9am-5pm						
May					Super 8's 9am-10pm	Super 8's 9am-10pm	Super 8's 9am-10pm						NVL Playoffs 9am-10pm	NVL Playoffs 9am-10pm													InterRegionals 9am-10pm	InterRegionals 9am-10pm	InterRegionals 9am-10pm				
June															Coaching Conference 9am-6pm																		
July																																SG selection camp 9am-10pm	SG selection camp 9am-5pm
August																											SG holding camp 9am-10pm	SG holding camp 9am-10pm	SG holding camp 9am-10pm	SG holding camp 9am-1pm			
September															NS 9am-10pm	NS 9am-10pm							HEVO Con 9am-10pm	HEVO Con 9am-6pm									
October							U17 Holding camp 9am-10pm	U17 Holding camp 9am-10pm								Sitting GP 9am-7pm								NEVZA Set-up day 9am-6pm	Pre NEVZA 9am-10pm	Pre NEVZA 9am-10pm	Pre NEVZA 9am-10pm	NEVZA 8am-11pm	NEVZA 8am-11pm	NEVZA 8am-11pm	NEVZA 8am-11pm		
November				Student Cup 9am-9pm	Student Cup 9am-9pm						Student Cup 9am-9pm	Student Cup 9am-9pm			Regional Aoc? 9am-5pm			Sitting GP3 9am-7pm							NS 9am-10pm	NS 9am-5pm							
December			U18 Last 8's 9am-9pm													Sitting GP4 9am-7pm												NS 9am-10pm	NS 9am-10pm	NS 9am-5pm			
January																						Sitting GP5 9am-7pm						NS 9am-10pm	NS 9am-5pm				
February				U18 GP 9am-9pm																					NS 9am-10pm	NS 9am-5pm							
March				U18 GP 9am-9pm							U16 Last 8's 9am-9pm					NS 9am-5pm	NS 9am-5pm								U15 Divisional 9am-9pm	Sitting SP 5 9am-7pm					NS 9am-10pm	NS 9am-10pm	

**Key**  
 Green – Confirmed dates for 2017-18  
 Yellow – Likely dates, but to be confirmed for 2017-18

NB – Calendar may change in subsequent years